



Overview

We are looking for a Junior Portfolio Manager at the Associate level to join our Portfolio Management Group ("PMG") in our Financial Strategy Department. PMG is responsible for reviewing all lending decisions within the Americas Division to ensure adequate return on risk and acceptable business plan for the client (including Corporate Finance, Project Finance, Leveraged Finance, Real Estate, LatAm, etc.). This group, which was formed in early 2017, is also tasked with changing the lending culture to increase focus on Ancillary fee income and Return on Capital from what was historically a top line Revenue focused lending culture.

Responsibilities

- Review of new deal applications from all marketing units, learn to assess the Risk Adjusted Return on Capital ("RAROC") and business strategy presented for the client, and make decision recommendations to be agreed with Senior Portfolio Managers.
- Develop expertise in understanding SMBC RAROC models / business strategy and become an advisor/partner with deal teams, working with them to determine what investments are prudent for SMBC.
- Help monitor risks in the portfolio, highlight concerns, and make mitigation recommendations.
- Support secondary loan market investment book activity by highlighting opportunities that meet desired criteria.
- Support PMG portfolio data extraction, aggregation, and strategic analysis.

Qualifications

- 3 years or more of banking experience in an area related to lending (marketing, credit, sales/trading, etc.)
- Strong writing and communication skills.
- Ability to build and maintain strong relationships with marketing teams that present capital requests to PMG.
- Comfortable working to meet deadlines, as timely PMG decisions are critical for SMBC to respond to clients.
- Internal Candidates with experience using GBR system for Commitment and or Credit Applications is a plus.

Inquiry

<https://www.linkedin.com/jobs/view/1225340770/>

SMBC is an EO employer – M/F/Veteran/Disability